





What is your goal? what do you want to say?

2) Who will be there? (Characteristic names support)





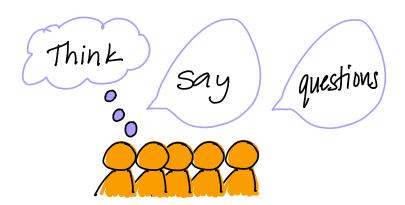




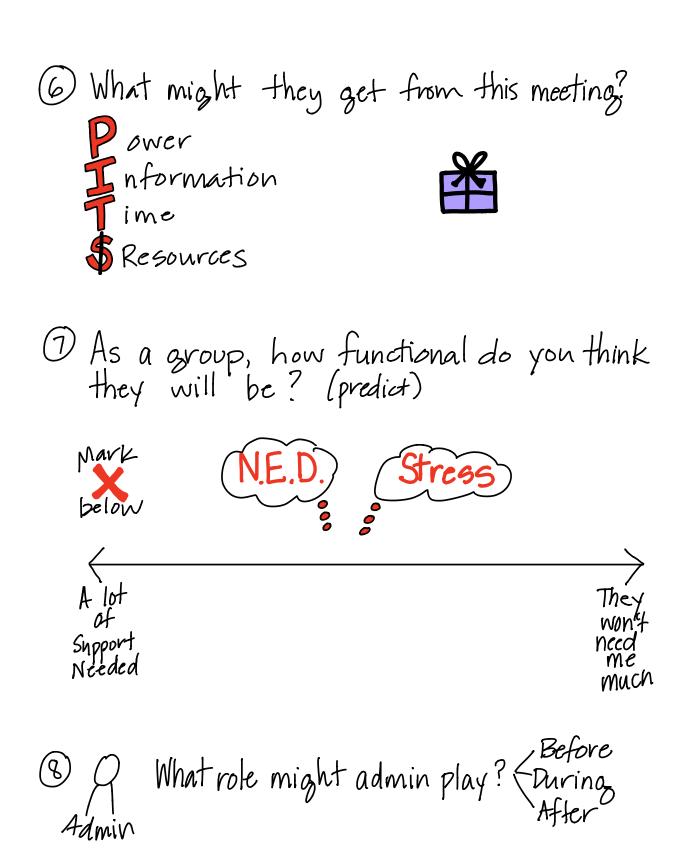


(3) Who are the leaders of liaisons in this group?

(4) Predict:



(5) Mark things they might think or say that will raise YOUR breathing most?



What visuals will you use?

Which Verbal	strategies	will you try?
□ Be specific	□ GOAl	□ Validating
□ Flip	□ Sanity	positive intent
□ Cause lEffect	□ Expand/	☐ First Response
□ Dovetail	Transfer	☐ Prove it
□ Menu	□ Laugh ina	☐ Magic Wand
□ Contextual/	□ Ecology	□ Questioning
Situational	□ Reality	□ Grace
□ Comparative	□ Piggyback	□ Describe 1st,
☐ Expert	☐ By-product	Label 2nd